

Research University Values a Culture-Based Approach

When companies share similar mission, vision, values, purpose and promise (MVVPP), an instant “shorthand” style to doing business emerges. In this visual case study, we will explore how trust, honesty, and quality placements with a prestigious research university enriches our business partnership.

Partnership Overview

A highly respected university relies on business partners who are leaders in their industry, adaptable to business and economic conditions, and flexible in their processes in order to provide innovative and inspiring solutions for its campus.

Enter **Ultimate Staffing Services**. We provide the ideal combination of proven methodology, award-winning tools and dedicated people to help the client maintain its position as a forward-thinking educational institution and top employer.

By the Numbers

7.5

years of service

30+

team years of staffing experience

<5%

turnover percentage

5 to 1

reduction of staffing vendors

Services

- Temporary
- Temporary-to-Hire

Niche Positions

RNs, LPNs,
Medical Assistants, Medical
Billing Specialists

Primary Positions

Administrative, Clerical, Data
Entry, Accounting, Financial,
Customer Service & Call Center

Ultimate Added Value



Process Adapt™ enhances candidate quality by revealing hiring manager's perceptions



Proprietary timekeeping and reporting system with Expedite®



Mutual commitment to social responsibility & environmental initiatives

Client's Requirements

- Meticulous screening process that is similar to their own internal hiring and admissions standards
- Conduct extensive background checks
- Recruit candidates from the community to support the local economy

Creating Remarkable Experiences

Value

Using a staffing firm's core competencies to recruit and assess more candidates

Knowledge

Juggling and “getting” the university's requirements – skills, culture, and hiring standards – while following established processes

Innovation

Implementing Expedite® and other tools for efficiency, flexibility and transparency

Consistency

Dedicated team members on account since inception have created trust, loyalty and assurance

Satisfaction

Client appreciates old-school “make it happen” attitude blended with leading innovations.

Ultimate Staffing's uncompromising commitment to quality means...

- Understanding rigorous hiring prerequisites, similar to their internal hiring standards, that deliver stronger outcomes
- Anticipating needs and developing strategies to address changing conditions
- Matching candidates to the university's culture is easier with a parallel MVVPP
- “Getting the job done right the first time” ethos generates a positive impact on business objectives
- Collaborating with the university on technology enhancements simplifies the workload